



# Annual Hospitality Engineers Conclave Sep 2026 – Goa

Engineering the Future  
of Hospitality

A flagship Event connecting hospitality  
engineering leaders with the industry's  
most relevant solution partners



2-DAY CONCLAVE · GOA · 2026

# About the Conclave

## What Is This Event?

The Hospitality Engineers Conclave 2026 is a curated, two-day leadership summit held in Goa purpose built for senior engineering and technical operations professionals across India's hospitality sector. It is not a trade fair or a generic conference. It is a focused, high-trust environment designed for meaningful dialogue, knowledge exchange, and strategic partnership. Why

## Why It Is Being Created?

India's hospitality sector has grown rapidly, yet its engineering leadership community lacks a dedicated professional platform. This conclave fills that gap bringing Chief Engineers, Facility Heads, and Technical Directors together with the solution providers who matter most to their operations. Every session, interaction, and activation is designed with commercial and operational relevance in mind.



# Why This Event Matters

**Hospitality engineering** is undergoing a fundamental transformation. From net zero mandates and smart building automation to post pandemic asset resilience and guest experience excellence the demands placed on engineering leaders have never been greater.

## Sustainability & Compliance

Energy efficiency, green certifications, and regulatory compliance are now boardroom priorities for every hospitality group

## Smart Infrastructure

BMS, IoT integration, and predictive maintenance are reshaping how hotels manage assets, uptime and operational costs.

## The Vendor–Decision Maker Gap

There is a critical need for a platform where hospitality buyers and solution providers can engage meaningfully beyond cold calls and procurement portals.

## Guest Comfort & Uptime

Engineering teams are accountable for guest satisfaction, asset performance, and zero downtime operations demanding best in class solutions.





# Who Will Attend

## Chief Engineers

Senior-most technical custodians of hotel properties, responsible for all engineering systems and capital expenditure decisions.

## Directors of Engineering

Corporate and cluster-level engineering heads overseeing multi-property portfolios and brand-wide technical standards.

## Facility & Project Heads

Leaders managing hotel asset development, renovation projects and long-term facilities management strategy.

## Technical Procurement

Decision makers and influencers directly involved in vendor evaluation category shortlisting, and contract approvals.

**500+**  
Senior Delegates

Curated hospitality engineering professionals from across India

**50+**  
Hotel Groups

Represented across branded, independent, and resort properties

**2**  
Focused Days

Of structured sessions, networking, and sponsor activations

**100%**  
Decision-Makers

Every delegate holds technical or procurement authority

# The Sponsorship Opportunity

Direct Access. Real Conversations.  
Measurable Impact.

This conclave is not a passive advertising vehicle. It is a live, high engagement commercial environment where your brand meets the people who specify, procure, and approve your category. No gatekeepers. No generic expo crowds. Just qualified, senior hospitality engineering professionals in one room, over two intensive days.

## Direct Access to Decision Makers

Meet Chief Engineers, Facility Heads, and Technical Directors face to face in a setting designed for structured and informal engagement alike

Associate your brand with a premium industry platform. Be seen as the go to solution partner in your category not just a vendor, but a strategic ally.

## Brand Positioning & Category Leadership

## Live Product Visibility

Showcase, demonstrate, and contextualise your products in front of professionals who have an immediate operational need for what you offer.

Every delegate interaction is a warm commercial conversation. Leave with real leads, not business card collections relationships with real procurement intent.

## Qualified Lead Generation





## Keynote Sessions

Industry visionaries and engineering leaders addressing the most pressing challenges shaping hospitality infrastructure today.



## Panel Discussions

Curated debates and expert roundtables on sustainability, smart operations, energy management, and future-ready hotel engineering.



## Technical Masterclasses

Hands on, sponsor led knowledge sessions offering deep dive product education and application insights for engineering professionals..



## Gala Dinner & Awards

An exclusive recognition evening honouring engineering excellence across the hospitality sector premium branding territory for sponsors

**Sponsor Booths & Product Demos \ Networking Mixers \ Roundtable Interactions**

# Sponsorship Tiers –

Choose the partnership level that best aligns with your commercial objectives. Each tier has been structured to deliver measurable brand value, audience access, and activation opportunity from emerging brands to category leaders.

| Tier                    | Commercials  | Positioning   | Core Benefits/ Slide Copy   | Exclusive Add-on   |
|-------------------------|--------------|---|---|--|
| <b>Gold Sponsor</b>     | <b>₹1.5L</b> | <b>Strong Event Visibility</b>                                  | Ideal for brands looking for strong event visibility, product presence, and access to hospitality engineering leaders. Includes logo visibility, standee placement, basic booth/display presence, dinner access, premium seating, collateral inclusion, and website/brochure branding.  |  |
| <b>Platinum Sponsor</b> | <b>₹2.5L</b> | <b>Premium Engagement &amp; Lead Generation</b>                 | Designed for brands seeking higher engagement, premium branding, speaking visibility, delegate database access, and stronger lead generation opportunities. Includes premium standee placement, premium booth/display space, product demo slot, panel/session speaking opportunity, registration desk branding, featured website/brochure branding, and delegate database access. |  |
| <b>Title Sponsor</b>    | <b>₹5L</b>   | <b>Highest Association With Exclusive Decision-Maker Access</b> | The highest level of association with exclusive event co-branding keynote visibility, premium brand positioning, and private access to top decision makers. Includes prominent event branding, co-branded backdrop, prime booth/demo slot, keynote/opening slot, lead branding across event touchpoints, closed-door dinner, curated introductions, and category priority         | Private Access Lounge Curated lounge access with Corporate Chief Engineers, Group Chief Engineers, Technical Directors, Market Directors, Directors of Engineering, CEOs, and senior leadership teams through private interactions and exclusive dinner conversations. |

# Sponsor Benefits Matrix



A transparent overview of what each sponsorship tier delivers. Every benefit has been designed to maximise commercial impact, brand recall, and audience engagement

| Benefit                                | Gold      | Platinum                  | Title Sponsor             |
|--|-----------|---------------------------|---------------------------|
| Logo on Event Creatives                | ✓         | ✓                         | ✓ (Prominent)             |
| Logo on Backdrop                       | ✓         | ✓                         | ✓ (Co-brand)              |
| Social Media Mentions                  | 2X        | 6X                        | 10X                       |
| Standee Placement                      | ✓         | ✓ (Premium)               | ✓ (Prime)                 |
| Booth Display Space                    | ✓ (Basic) | ✓ (Premium)               | ✓ (Prime)                 |
| Product Display / Demo Slot            | —         | ✓                         | ✓ (Prime Slot)            |
| Speaking Opportunity                   | —         | ✓ (Panel session)         | ✓ (Keynote/ opening Slot) |
| Delegate Database Access               | —         | ✓                         | ✓ (Priority Access)       |
| Branding in Event Kit                  | ✓         | ✓                         | ✓ (Lead Recognition)      |
| Registration Desk Branding             | —         | ✓                         | ✓                         |
| Networking Dinner Access               | ✓         | ✓                         | ✓ (Host Recognition)      |
| Premium Seating                        | ✓         | ✓                         | ✓                         |
| Gift / Collateral Inclusion            | ✓         | ✓                         | ✓ (Premium Placement)     |
| Website & Brochure Branding            | ✓         | ✓ (Featured)              | ✓ (Lead branding)         |
| Private Access Lounge                  | —         | —                         | ✓ (Exclusive)             |
| Closed-Door Dinner With Senior Leaders | —         | —                         | ✓                         |
| Curated Introductions With DOEs / CEOs | —         | —                         | ✓                         |
| Category Exclusivity                   | —         | (Subject To Availability) | ✓ (Priority)              |

# Custom Activation Ideas

Go Beyond a Logo. Create a Lasting Impression

Beyond standard tier benefits, sponsors may choose bespoke activation opportunities that place your brand at the heart of key event moments creating memorable, commercially resonant touchpoints with every delegate.

## Experience Booth & Live Demo

Set up an immersive hands on product experience that lets delegates interact directly with your solution the most effective conversion tool in a B2B environment

## Knowledge Session Sponsorship

Host a branded technical master class or thought leadership session that positions your team as subject matter experts not just product vendors

## Networking Lunch Welcome Dinner Branding

Sponsor a meal event and own that moment entirely table branding welcome remarks, and sustained one on one engagement in a relaxed setting.

## Lanyard, Badge & Kit Branding

Ensure your brand is worn, seen and carried throughout the entire event the highest frequency lowest effort impression multiplier available.

## Awards Category Sponsorship

Associate your brand with excellence and recognition in the hospitality engineering community a powerful positioning moment with full stage visibility.

## Room Key Notepad Insert Branding

Extend your brand into the delegate's private space room key cards, branded notepads, and welcome inserts ensure your message travels beyond the conference hall

# Commercial Value for Sponsors

Your Investment. Tangible Returns.

Sponsoring the Hospitality Engineers Conclave 2026 is not a marketing expense it is a strategic commercial investment with clear, measurable returns across brand, pipeline, and relationship capital.

## Qualified Lead Generation

Every delegate is a verified decision maker or influencer in technical with procurement. Leave with warm leads and initiated conversations not generic footfall data.

## Brand Recall at the Point of Specification

Hospitality professionals evaluate vendors key procurement moments. Being top of mind after this conclave directly influences shortlisting category preference.

## Long-Term Relationship Capital

In person engagement builds trust faster than any digital channel. A single meaningful conversation at this conclave can convert into a multi year supply relationship.

## Strategic Ecosystem Positioning

Be seen as an integral partner in the hospitality engineering ecosystem not just a supplier. Association with a premium platform elevates your category credibility permanently

# Why Partner Early

First Movers Secure the Best Positions

Sponsorship slots are limited by design. The conclave is built around a curated sponsor ecosystem not a crowded trade show floor. Early commitment translates directly into superior visibility, exclusivity, and integration throughout the event journey

## Pre-Event Brand Visibility

Featured across all pre-event promotions well before the event.

## Deeper Programme Integration

Opportunity to help shape sessions, masterclasses, and roundtable themes.

## Category Exclusivity

Platinum & Title Sponsors may enjoy non-compete exclusivity in their segment.

## Prime Placement

First choice of booth location, stall positioning, and key session slots.

All sponsorship tiers are subject to availability. Category exclusivity may be offered at Platinum and Title levels. Early commitment is strongly encouraged.



# Partner With Us

## Limited Sponsorship Slots Available

The Hospitality Engineers Conclave 2026 is being positioned as India's most credible annual gathering of hospitality engineering leadership. Founding sponsors will receive a level of visibility, association, and integration that will not be available in subsequent editions as the event scales.

### Express Interest

Reach out to reserve your sponsorship tier or discuss a bespoke activation package tailored to your commercial objectives

### Secure Your Category

Category exclusivity is offered on a first come, firstserved basis. Do not wait for competitor to own your space at this event.

### Be a Founding Partner

As a long-term annual platform, your early association builds brand equity that compounds year on year within the hospitality engineering community

**This is not just a sponsorship it is a strategic entry point into the most senior technical community in Indian hospitality.**



# Let's Build the Future of Hospitality Engineering Together

The Hospitality Engineers Conclave 2026 is more than an event. It is a movement a commitment to elevating the standards, recognition, and community of hospitality engineering professionals across India. We invite you to be part of it from the very beginning.

## Event

Hospitality Engineers Conclave 2026

## Location

Goa, India

## Format

2-Day Premium Conclave

## Contact Us

Reach us to discuss your sponsorship partnership

**Sanket Ghadigaonkar**  
**84339 91469**

FOUNDING SPONSOR ENQUIRIES NOW OPEN